

THE WAY HOME

Your Guide to Purchasing a Residence at Mountain House

Mountain House
ESCONDIDO

California West is committed to providing our Interest List members a clear and direct path to their new home. To purchase a home at Mountain House, interest registrants must first demonstrate the ability to purchase using all cash or to qualify for a mortgage loan by completing the pre-qualification process with our preferred lender, Pacific Sun Mortgage. To complete the pre-qualification loan process, please complete the following steps below. For cash buyers, please contact Debbie Silvett at Pacific Sun Mortgage at deborah@pacificsunmtg.com or 858.436.0414.

STEP 1 Purchase order at Mountain House will be determined by a priority date system. The priority order is established by the completion and approval of a Pre-Qualification Loan Application.

STEP 2 To complete the Pre-Qualification Loan Process, please contact our preferred lender Debbie Silvett with Pacific Sun Mortgage at (858) 436-0414 or Deborah@pacificsunmtg.com, or visit LiveMountainHouse.com for our detailed steps to prequalify.

STEP 3 Pre-Qualified Registrants will be contacted by the Mountain House Sales Team to schedule lot walks to view available homesites.

STEP 4 The Mountain House Sales Team will begin contacting its Pre-Qualified Interest List prior to a new sales release based on the priority order. Registrants may reserve a home or defer on any available residences

remaining in the release. This process will continue through the pre-qualified list until the entire collection of residences is reserved or the list has been exhausted.

IMPORTANT: The contact information provided at the time of Pre-Qualification will be used during the sales release process. If a registrant does not respond by the designated time provided during the release process, the Sales Team will contact the next registrant on the Pre-Qualified Interest List.

STEP 5 If you are notified and select a home site, a private appointment will be scheduled to review next steps, complete the contract, and provide an earnest deposit check of \$20,000 payable to First American Title.

STEP 6 Should a home shopper select a home to purchase during the release process and then decide to cancel, his/her priority order will no longer be retained.

SALES REPRESENTATIVE

Dana Gaglione
DGaglione@CaliforniaWestRealty.com
DRE License #01312753

LiveMountainHouse.com | 760.859.6605



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